

# PROPOSTE DI COLLABORAZIONE DALL'EUROPA

Unioncamere Liguria, partner ufficiale della rete Enterprise Europe Network, offre alle piccole e medie imprese del territorio interessate a rapporti con l'estero un servizio di ricerca partner a fini tecnologici, commerciali e per progetti di ricerca e innovazione. Il servizio viene erogato attraverso l'accesso alla banca dati POD (Partnership Opportunities Database) creata dalla Commissione Europea ed accessibile solo tramite i punti locali delle rete [Enterprise Europe Network](#).

Il servizio di ricerca partner è **completamente gratuito** in quanto finanziato dalla Commissione Europea. Di seguito si fornisce la sintesi delle ricerche partner più recenti.

Qualora siate interessati ad uno o più profili vi invitiamo a volerli contattare via mail ([alpsliguria@lig.camcom.it](mailto:alpsliguria@lig.camcom.it)), segnalando il codice "POD Reference" e trasmettendo una presentazione sintetica della vostra azienda e delle vostre competenze.

## **POD Reference: TRKR20160407001**

**Summary:** a Korean company which is specialized in developing and manufacturing high-tech parts is looking for a technology of wide FOV, over 140 degrees, for VR (virtual reality) HMD (head mounted display). The existing wide FOV up to now is limited by 100 degrees. Wide FOV technology would be applied in human-machine interface field, smart glasses etc. The company is interested in cooperating with a partner for joint venture, manufacturing, research cooperation or technical cooperation. They prefer a company or a research institute which has references in manufacturing VR HMD goods that FOV technology is applied.

## **POD Reference TRFR20160321001**

**Summary:** a French SME that manufactures fully plug-and-play Remotely Piloted Aircraft Systems (RPAS) looks for partners in the fields of agriculture and civil security to co-develop drone-integrated solutions responding field real needs. A joint venture agreement is ideally sought.

## **POD Reference: TRES20151210001**

**Summary:** a Spanish SME active in the area of ICT (Information and Communication Technologies) is interested in getting in contact with potential partners (SMEs) in the fields of M2M (machine-to-machine) and IoT (Internet of Things). The potential partners should contribute via technical cooperation with their knowledge of sensors market as well as expertise in sensor integration (into device) and communication with developed APPs (Applications for Mobile devices).

## **POD Reference TRLT20160411001**

**Summary:** a Lithuanian SME, that develops and maintains a smart solution dedicated to medical research automatization, created automatic medical research analyses and reporting system and looking for technological partners in the medical and health care sector that would like to cooperate in practice to test developed medical research analyses and reporting management solution.

## **POD Reference TRES20140714001**

**Summary:** a non-profit Spanish energy related organization is committed to recommend energy efficient building products/technologies to its network of building professionals for distribution. The innovation should contribute to improve energy efficiency and savings in the construction and rehabilitation of buildings. The entity's interests are to contribute to the market uptake of the partner's products/technologies, as well as to share its experts practical know-how through participation in R&D projects.

**POD Reference: BRBE20160119001**

**Summary:** A Belgian canning factory is looking for local producers of jams, tapenades, chutneys and some other essentials located in Spain and Italy. The producers have to have organic products using short food circuits. The company is looking for manufacturing agreements.

**POD Reference: BRNL20160304001**

**Summary:** A Dutch company has a well-established market position in the Netherlands in the high quality food sector. They are interested in contacts with potential partners that produces high quality delicatessen products, especially gluten-free products, coffee syrups, cantucinni (biscuits), sweet and savoury products that fits in their portfolio. The Dutch company is willing to negotiate various kinds of commercial agency or distribution agreements.

**POD Reference: BRUK20160216001**

**Summary:** a UK technology company is prototyping a real-time hardware solution designed for Energy Demand Response (DR) monitoring and control (electricity usage, frequency and switch).

The company has been awarded with an Innovate UK grant to prototype the product and test it with demand response aggregators in the UK. The company is now looking for an industrial or academic partner with knowledge and experience in the smart energy sector to further test their product based on a service agreement.

**POD Reference: RDES20160407001**

**Summary:** a Spanish industrial company from the olive oil sector is coordinating, with the support of a Spanish research center specialized in this sector, a proposal for the ERA NET INCOMERA: 2nd Transnational Call 2016/new production. The aim of the project is to develop by-products originated from olive oil and wine production/ processing and a comprehensive utilization of waste. The partners sought are companies and R&D institutions with a strong background on olive oil and wine production.

**POD Reference RDES20160210002**

**Summary:** a Spanish engineering company is coordinating a proposal for the ERA-NET WaterWorks call. The aim of the project is to develop an innovative system that predicts the water balance in the basin taking into account many sources of information. The results of the project will be used in the agriculture and forestry sectors. The partners sought are companies and R&D institutions with a strong background on water balance and data analysis.

**POD Reference RDKR20160331001**

**Summary:** a Korean government funded research institute in the field of ICT technologies has developed a sound field security sensor technology. Based upon that technology, it is looking for R&D partners to apply a proposal for a EUREKA project on smart home CCTV(closed circuit television) or network camera that is able to sense early stage of fire or intruder everywhere even at a blind spot. The expected duration of this R&D is 3 years and deadline of applying the project will be by August, 2016.

Desired partners are the companies in the industrial fields of mobile telecommunications, IoT(Internet of Things) security service, home CCTV, security sensors such as Vodafone, T-mobile, Axis, Bosch.